LENNOX

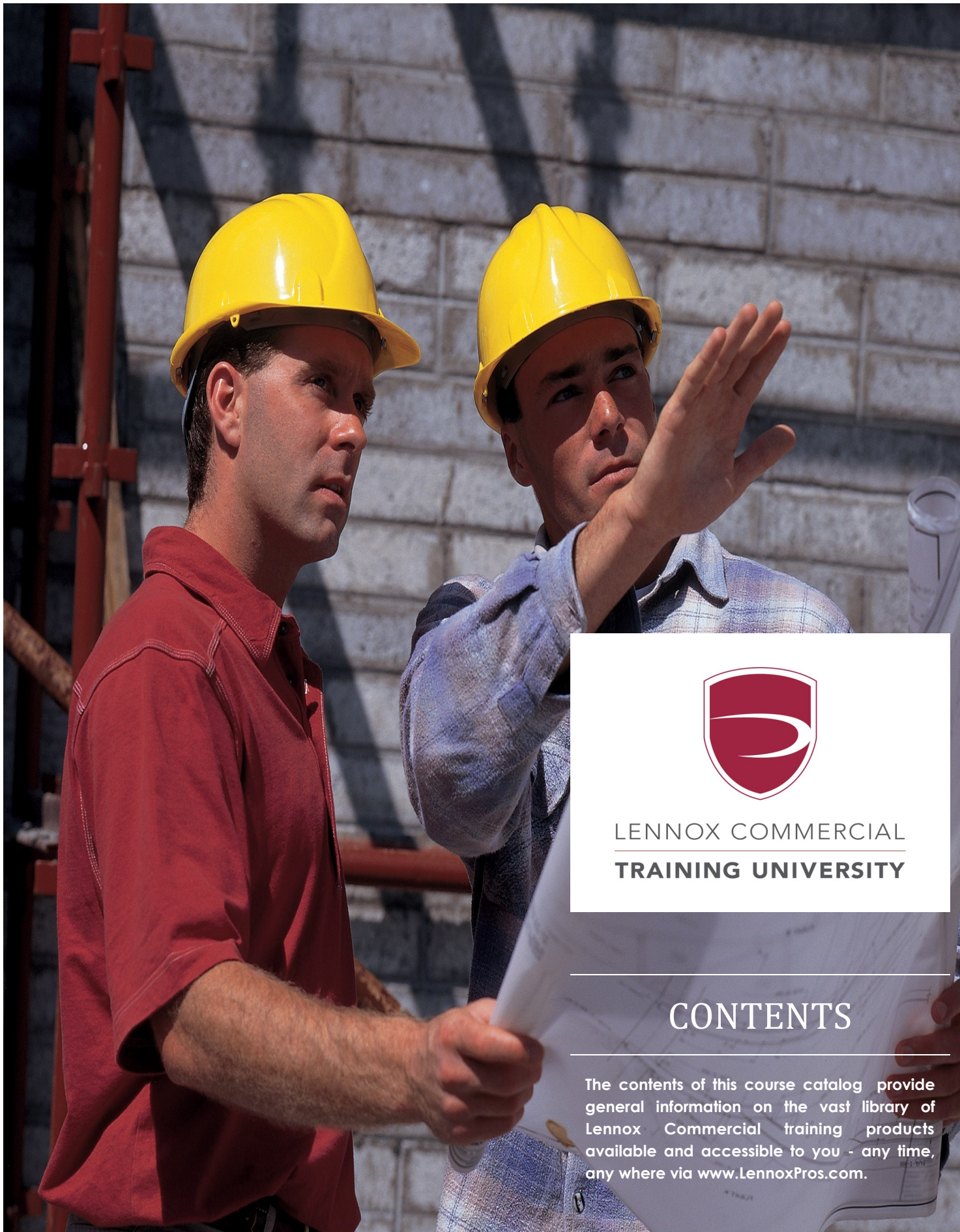## COMMERCIAL TRAINING
UNIVERSITY

COURSE CATALOG

Lennox Commercial Training

Product Features & Technical Applications

LENNOX COMMERCIAL
TRAINING UNIVERSITY

CONTENTS

The contents of this course catalog provide general information on the vast library of Lennox Commercial training products available and accessible to you - any time, any where via www.LennoxPros.com.

Training Any Time, Any Where

Lennox Commercial provides customers access to its industry leading training products via www.LennoxPROS.com. Here customers can choose from a variety of training platforms e.g. webinars, eLearning, and How-To-Videos.

You will find the training is easy-to-follow, engaging, interactive, and more importantly self-paced; facilitating learning for improved learning retention.
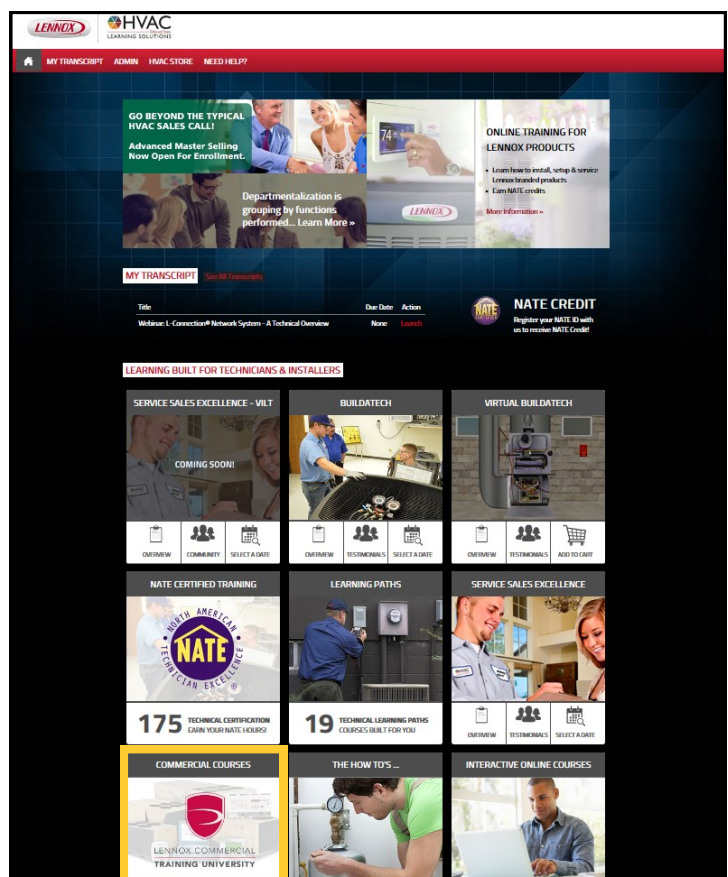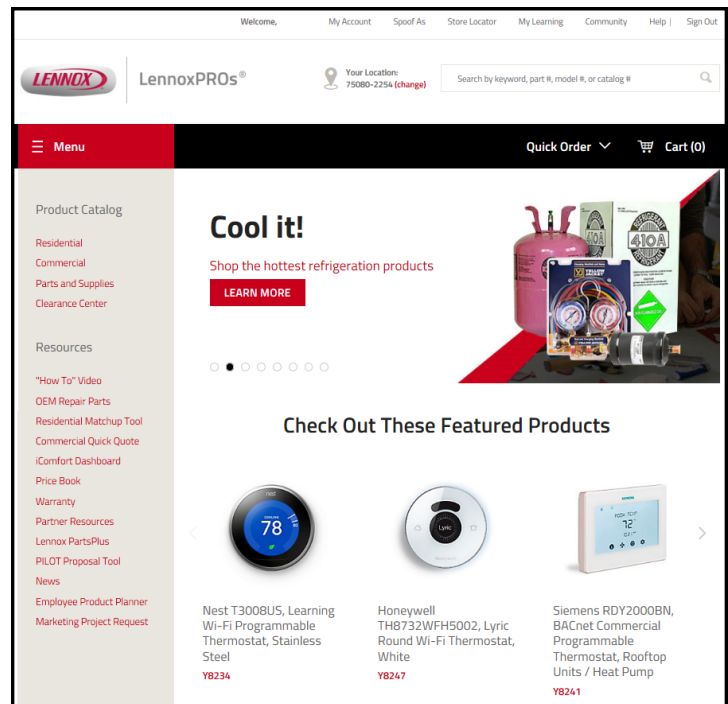
Inclusively, all commercial training products can be accessed through PC or Mobile devices e.g. iPhones, iPads, tablets, etc., bringing training convenience and accessibility right to your finger tips any time, any where.

Training Access

Commercial training can be accessed directly through www.LennoxPROS.com. By Clicking the '**Learning**' tab on top of the page, it will automatically direct you to the HVAC Learning Solution website. Here, the page will show different training categories; click or select the '**Commercial Courses**' category (highlighted); granting you access to the Lennox Commercial Training University library. Simply, select your course and click 'Launch'

Tracking and Reporting

One of the many advantages you have as a registered user is the option to track and report on progress of assigned training. You can easily print reports to determine user status e.g. completion, registration, in-progress, scores, etc. Know that each commercial training module includes a learning assessment to help measure learning and comprehension. Tracking and reporting is an important part of both performance and learning development.

Applicable Fees

Lennox Commercial Training University offers not only accessible but affordable training to our customers. The following price list is listed for our training products:

⇒ E-LEARNING $49.99

⇒ HOW-TO VIDEOS $ 9.99

⇒ WEBINARS $ 9.99

Note: Lennox Premier, Alliance and Standard Dealer pricing and promotions available. Contact your local sales representative for more information.

Training Offerings

Don't be left out! Lennox Commercial Training is continuously offering new training content monthly.

Be sure to visit www.LennoxPros.com and sign up for email updates on the latest Lennox Commercial Product and training available.

Questions

Email Lennox Commercial Training at:

Commercialtraining@lennoxind.com

Connect with Us

Commercial Applications Training 101- Fundamentals:

This e-Learning is designed to help Commercial Sales Professionals acquire essential product knowledge and build confidence in the application of that product knowledge. This course will identify the fundamentals of commercial application through a series of modules: A) Module 1 will help you gain a better understanding of Lennox as an organization, through its history; B) Module 2 & 3 will introduce you to HVAC theory, terminology, and key components; C) Module 4 will introduce you to Lennox Commercial's ever evolving product line. $49.99

Commercial Applications Training 102 – Applications:

This e-Learning is designed to help Commercial Sales Professionals acquire essential product knowledge and build confidence in the application of that product knowledge. This course will identify the fundamentals of commercial application through a series of modules: A) Module 1 will help you identify and gain a better understanding of Lennox Standard Installation Requirements; B) Module 2 will provide an understanding of Building Design through Product Selection. $49.99

Commercial Applications Training 103 – Tools & Resources:

This e-Learning is designed to help Commercial Sales Professionals acquire essential product knowledge and build confidence in the application of that product knowledge. This course will identify commercial application tools and resources through a series of modules: A) Module 1 - Application Assistance, B) Module 2 - Tools, & C) Module 3 - Safety. $49.99

Prodigy® 2.0/M3 Unit Controller e-Learning Guide:

This e-learning guide will introduce the Prodigy 2.0/M3 Unit Controller by identifying its user interface, data, set up, service and settings menus. $49.99

e LEARNING e

HOW TO VIDEO

Prodigy® 1.0/M2 Basic Setup:

This video provides basic setup instructions using the Prodigy® 1.0/M2 Unit Controller. $9.99

Prodigy® 1.0/M2 Programing & Operating Unit in Stand Alone Mode:

This video provides programing and operating instructions for Standalone Mode of the Prodigy® 1.0/M2 Unit Controller. $9.99

Prodigy® 1.0/M2 Programing for Energence® 3 to 5-Ton MSAV™ Models:

This video provides program instructions of Energence® 3 to 5-Ton MSAV™ Models for the Prodigy® 1.0/M2 Unit Controller. $9.99

Prodigy® 1.0 Programing for Energence® 7.5 to 25-Ton MSAV™ Models in Zone Sensor Mode:

This video provides program instructions of Energence® 7.5 to 25-Ton MSAV™ Models in Zone Sensor Mode for the Prodigy® 1.0/M2 Unit Controller. $9.99

Prodigy® 1.0/M2 Setup for L-Connection® Network Operations REV Alone Mode:

This video provides L-Connection Network Operations REV Alone Mode setup and navigation instructions for the Prodigy 1.0 Unit Controller. $9.99

Prodigy® 1.0/M2 Unit Controller Basic Navigation:

This video provides basic navigation instructions for the Prodigy® 1.0/M2 Unit Controller. $9.99

What is VRF?:

This video introduce VRF, features, benefits, and applications. $0.00

100% Outside Air with Energence® - Technical Overview:

This webinar will discuss the 100% Outside Air with Energence® option by identifying 'When and Where to apply it; How to apply it; How to select it; How to control it; How to program it; and How to wire it. $9.99

BACnet for Landmark and Raider – Technical Overview:

This webinar will provide a Technical overview of BACnet for Landmark®, and Raider®. $9.99

Mini-Split® and VRF Systems Comparison:

There are many similarities and many differences between mini-split systems and VRF (variable refrigerant flow) systems. This online module provides a high-level overview of mini-split and VRF systems. $9.99

Energence® Ultra-High-Efficiency (B-Box) – Technical Overview:

This webinar will focus on why technicians and contractors love the serviceability and maintenance friendly features of the Energence® Ultra (B-Box) Line. $9.99

Energence® Ultra-High-Efficiency 15 & 20 Ton - Technical Overview:

This webinar will provide a technical overview of the new Energence® ULTRA C-Box roof top unit. An exciting product that's changing the market! $9.99

General Rooftop Unit Startup Procedures - Technical Overview:

This webinar will provide a technical overview of general rooftop unit startup procedures and discuss, 'Why is it so important?' Best practices will be shared to help maximize and maintain unit reliability, and efficiency. $9.99

iComfort® - Technical Overview:

This webinar will provide a technical overview of iComfort and its potential for commercial application. $9.99

Landmark® - Technical Overview:

This webinar provides a technical overview of Landmark® package units; its service and maintenance features. $9.99

Landmark® High Efficiency - Technical Overview:

This course will provide a technical overview of the Landmark® High Efficiency RTU. $9.99

L-Connection® Network System - Technical Overview:

This webinar provides a basic overview of the L-Connection® Network System, its components, fit, and functionality. $9.99

Lennox Commercial Thermostats - Technical Overview:

This technical training will discuss, identify, and provide an update on Lennox's Commercial Thermostat Portfolio, demonstrate correct install and setup procedures, and help increase sales opportunities. $9.99

Mini-Split® Systems, Installation and Setup - Technical Overview:

This webinar will provide a technical overview of this incredible product and its potential for commercial application. $9.99

Network Control Panel (NCP) - Technical Overview:

This webinar introduces the Network Control Panel (NCP), discusses its programming, set-up, and its configuration to an L-Connection Network System. $9.99

Prodigy® 2.0 Unit Controller (Online Trainer) - Technical Overview:

This webinar introduces the New Prodigy® 2.0 board, its features, functionality, & helpful information to lock-out your competitors. $9.99

Prodigy® 2.0 use in Energence® C-Box Units – Technical Overview:

This webinar will provide a technical overview of the Prodigy® 2.0 Unit Controller's use in Energence® C-Box Units. $9.99

Prodigy® 2.0 with Energence® 3- to 12.5-Ton Units – Technical Overview:

This webinar will provide an overview of the Prodigy® 2.0 Unit Control board pertaining to the Energence® 3 to 12.5-ton. Utilizing Prodigy® 2.0 online trainers to demonstrate new features, where to find, set up, and program them. $9.99

Raider® 3- to 5-ton - Technical Overview:

This webinar introduces the Raider® B-Box by identifying the following: What's the Raider® B-Box? What's inside it? What does it mean for your contractors? What does it mean for the end user? And, how does it compare? $9.99

Raider® 6-Ton 14 SEER - Technical Overview:

This webinar will provide a technical overview of the new Raider® 14 SEER roof top unit. A great product built for value without compromise. $9.99

SmartAirflow® System – technical Overview:

This webinar introduces the Smart Airflow System™, its capabilities, unique advantages, and its implementation in the Energence® rooftop unit. $9.99

SunSource® Commercial Energy System - Technical Overview:

This webinar will provide a basic system technical overview, instructions, on-site survey, & installations procedures of the SunSource® Commercial Energy System. $9.99